

The Stellar logo is displayed in a bold, white, sans-serif font. It is positioned in the upper left corner of the page, set against a dark background that features a faint, stylized image of an aircraft's nose and cockpit. The overall aesthetic is professional and modern.

# Quoting

Detailed, Accurate Quotes in Seconds

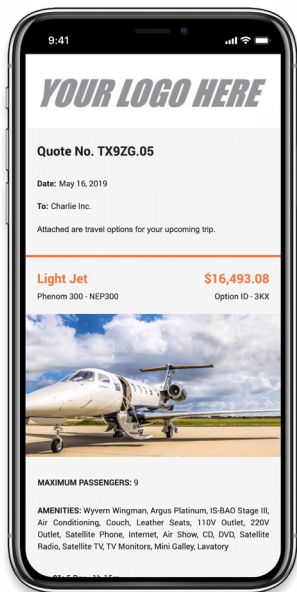
## END-TO-END STREAMLINED QUOTING

*"Stellar's quoting solution delivers unmatched speed and ease of use when responding to quote requests. The advanced pricing engine ensures the right price always goes to the right customer."*

— David Fox  
CEO and founder  
Stellar Labs

Stellar's quoting solution allows you to quickly generate highly-customized and detailed operator-branded quotes comprising multiple aircraft and itinerary options. Automated quoting technology and an advanced pricing engine will quote your entire fleet in seconds and ensure the right price goes to the right customer. Integrated feasibility checks can be viewed and acted upon, so only trips that can actually be flown are quoted.

Available now to all US-based Stellar Cloud customers, Quoting is designed to supersede your current ARINC Direct Flight Operations System (FOS®) quoting module with a configurable, mobile-friendly interface that is fast, accurate and easy to use. FOS Sync instantly and automatically brings FOS data into the quoting solution and pushes quotes back into your current FOS application as a quote request.



### Comprehensive Quoting

Go from inquiry to invoice with greater speed and accuracy, while quoting across your entire fleet



### Advanced Pricing Engine

Price with precision by controlling all the factors impacting your price, automatically applied to the rate type you select



### Mobile Ready

Never miss an opportunity by creating mobile-friendly quotes anywhere, at any time



### Customized Proposals

Impress clients with detailed, operator-branded quotes consisting of multiple tail options and itineraries

## ADVANCED PRICING ENGINE

### About Stellar Labs

*Stellar is reimagining and revolutionizing the business aviation industry with a suite of integrated, cloud-based applications.*

*The Stellar solution is simple enough for single-aircraft operations, yet comprehensive and robust enough to handle the most complex operations with large fleets and multiple bases.*

The Stellar pricing engine makes it easy to determine the right price, operating cost and margin for any itinerary and rate type. The pricing engine is a user-defined, rules-based system, providing far more power and customization than FOS. Price variables such as airports, aircraft type, passengers, peak date pricing, customer demands and special events can be configured and automatically applied based on rules you control to remove the guesswork and ensure price consistency. Pricing rules can expand over time and grow along with your business.

### Streamlined Workflows

Quickly and easily create accurate quotes across your entire fleet.

### Mobile

Mobile readiness empowers on-the-go sales representatives to build quotes anywhere, at any time

### Proposals

White-label, HTML-based proposals consisting of multiple tail options and itineraries for more detail and customization

### FOS Sync

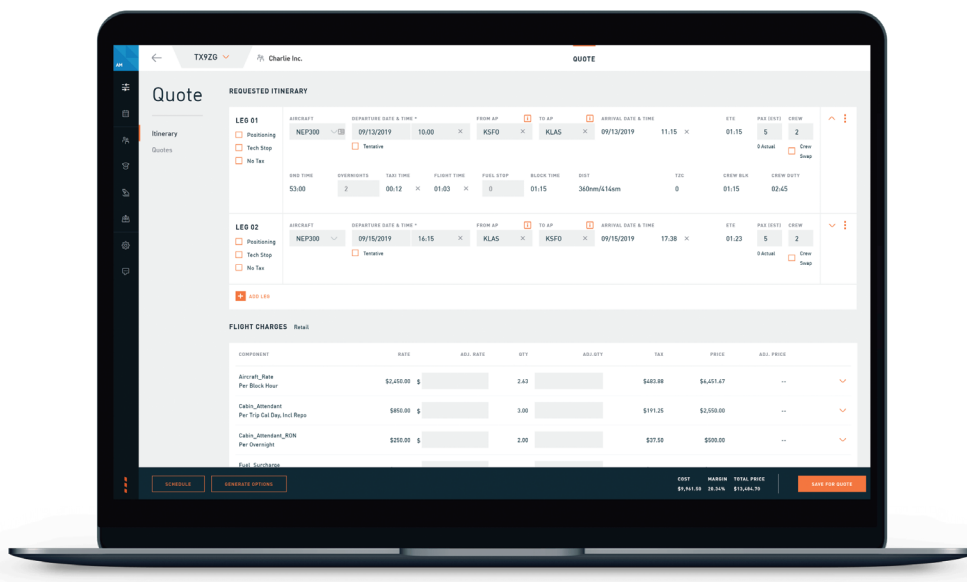
Instantly and automatically bring FOS data into the quoting solution and push quotes back into your current FOS application as a quote request

### Feasibility Checks

View and act on feasibility alerts to ensure only trips that can actually be flown are quoted

### Email Integration

Email highly-customized quotes without ever leaving the application



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